

2011 Fall Member Development Conference



NEW YORK STATE CONCRETE MASONRY ASSOCIATION

Dear NYSCMA Member;

You're invited! Join your fellow NYSCMA members at the 2011 edition of our **Annual Fall Member Development Conference**. The dates and location for this year's meetings are **Thursday, October 27 & Friday, October 28 at the Hotel Indigo, Albany**. Whether you are an owner, manager, sales or production person, our agenda promises to offer something of value for virtually every member of your business.

The 2011 MDC begins at 1:00 P.M. on **Thursday, October 27** with our final **NYSCMA Member Safety Workshop** of the year. Speakers and topics include:

- **Eileen M. Clinton, Vice President - Risk Management, Brown & Brown Empire State** – “Managing Workers Comp Costs”
- **David Lippincott, Territory Manager, the Brady Corporation** - “Lock-Out/Tag-Out Review, DVD & Demonstration”
- **Ed Jerome, Albany Area Director, OSHA** – We will hear from Ed on a variety of timely safety topics, including “Safety Auditing/Worksite Analysis, and Identifying Injury and Illness Trends”
- **NYSCMA Members – Open Forum** – Share your best practices and strategies for maintaining a safe, healthy workplace. Plus, tell us what your most pressing safety concerns are so we can effectively plan the 2012 workshops.

The **Associate Member Meeting** follows the workshop at 5:00 P.M. Then it's time to relax with your friends and colleagues while enjoying your favorite beverage at the 6:00 P.M. **Social Hour**, followed by the **Member' Banquet** at 7:00 P.M. After the banquet, gather with friends for conversation and a night cap in the hotel's luxurious lounge.

Friday, October 28 begins at 7:00 A.M. with a complimentary breakfast. The **Member Town Hall Meeting** follows breakfast at 8:00 A.M. A full agenda of topics that are sure to help you improve your business and increase your market share begins at 9:00 A.M. Here is a sample of speakers and topics:

- **Nick Lang, Manager, Research & Development Laboratory, NCMA** – NCMA, MSJC, Codes, Check-Off Program updates & more!
- **Jim D'Aloisio, P.E., SECB, LEED® AP BD+C, Principal, Klepper Hahn & Hyatt** - LEED® 2012 Update – What to expect from the latest iteration of LEED®.
- **Dorothy Harris, Director State & Local Government Relations, International Code Council** - LEED® is optional, but the upcoming International Green Construction Code will be mandatory! Don't miss this opportunity to become familiar with the new code.
- **Bill Zych, Barnes & Cone, Inc.** – Bill will share his experiences and insights regarding several changes to various NYS labor laws and their potential effect on the way you conduct business..



Hotel Information

A block of rooms has been reserved at the Hotel Indigo, Albany/Latham (www.hotelindigo.com/albanylatham) for the NYSCMA Conference at the special rate of \$104.00 per night, plus taxes. Individual reservations can be made by calling 1-877-270-1392.

NYSCMA 2011 Fall MDC Registration

Make checks payable to NYSCMA and remit to 347 McKennan Road, Frankfort, N.Y., 13340
 Questions? Call Nick Carparelli @ 315-254-0518; e-mail: ncarparelli@nys-cma.org; fax: 315-883-1342.

<u>EVENT</u>	<u>COST</u>	<u>ATTENDING</u>	<u>TOTAL</u>
NYSCMA Member Conference Registration <i>October 27 & 28, includes all presentations, Safety Workshop, refreshment breaks, cocktail hour & Member Banquet, Wednesday Continental breakfast & luncheon</i>	\$235.00	_____	_____
	CHECK HERE IF ATTENDING BANQUET:	_____	_____
Additional Conference Registration <i>Additional registrations from Member companies after one registration @ \$235.00; includes all events in Full Conference Registration</i>	\$135.00	_____	_____
	CHECK HERE IF ATTENDING BANQUET:	_____	_____
One Day Registration – Friday, October 28 <i>Includes all presentations, Continental breakfast, morning break and luncheon</i>	\$135.00	_____	_____
Cocktail/Banquet Registration Only <i>Thursday, October 27, includes cocktail hour and Member banquet</i>	\$85.00	_____	_____
Block Producer Safety Workshop Only <i>Thursday, October 27, includes Safety Workshop and afternoon break</i>	\$30.00	_____	_____
Non-Member Conference Registration <i>October 27 & 28, includes all presentations, Safety Workshop, refreshment breaks, cocktail hour & Member Banquet, Wednesday Continental breakfast & luncheon</i>	\$335.00	_____	_____
	CHECK HERE IF ATTENDING BANQUET:	_____	_____

SPONSORSHIP OPPORTUNITIES

Lend your support the New York State Concrete Masonry Association and help contribute to the success of the 2011 Fall Member Development Conference by way of a sponsorship!

Platinum Sponsor	\$250.00	_____
Gold Sponsor	\$200.00	_____
Silver Sponsor	\$150.00	_____
Bronze Sponsor	\$100.00	_____

TOTAL AMOUNT ENCLOSED \$ _____

Name(s): _____

Check Method of Payment: Check Visa MasterCard Discover AMEX

Company: _____

Name on Card: _____

Address **(MUST MATCH BILLING ADDRESS FOR CREDIT CARD):**

Credit Card Number: _____ Exp. Date: _____

Card Security Code (last 3 digits on back; Amex 4 digits on front): _____

Signature: _____

Phone: _____ Fax: _____ e-mail: _____



Friday, October 28, 2011

7:00 AM – 2:00 PM	2011 Fall Member Development Conference <i>- Saratoga Room</i>
7:00 – 8:00 AM	Member Breakfast
8:00 – 9:00 AM	NYSCMA Member Meeting <ul style="list-style-type: none">• President’s Address• Treasurer’s Report• Executive Director Report
9:00 – 9:30 AM	“Coping with NYS Labor Laws” <i>- Bill Zych, Barnes & Cone, Inc.</i>
9:30 – 9:45 AM	Break
9:45 – 10:45 AM	“LEED 2012 – What’s Changed?” <i>- Jim D’Aloisio, P.E., SECB, LEED® AP BD+C, Principal, Klepper Hahn & Hyatt</i>
10:45 – 11:45 AM	“International Green Construction Code” <i>- Dorothy Harris, Director State & Local Government Relations, International Code Council</i>
11:45 AM – 12:30 PM	Lunch
12:30 – 2:00 PM	“NCMA, MSJC, Codes, Check-Off Program Updates & more” <i>- Nick Lang, Manager, Research & Development Lab, NCMA</i>
2:00 PM	Conference Concludes